Front

Front Success Services

Accelerate your path to achieving critical business outcomes and maximize the value of your Front investment. Our Success Services Team's deep expertise on product, project management, and change management will ensure your team's successful implementation and end teammate adoption. Partner with us to unlock the full value of your investment and drive sustained success.









Projects Completed

Onboarding CSAT



Admin NPS

PROVEN VALUE

Faster time-to-value with expert guidance

Higher user adoption through personalized training

Reduced conversation volume post-implementation

Measurable productivity gains within 30 days

ONBOARDING AND SUCCESS SERVICES PACKAGES

Package Name

Professional Onboarding Accelerate

Enterprise Onboarding Transform

Success Services

Adapt

8 hours



- Dedicated Project Manager
- Workflow Consultation and Strategy
- Best Practices Implementation
 Guidance
- Custom End User Training

25 hours

Change Management and Launch
 Expertise

Dedicated Project Manager

- Delivery and Integration Consultation
- Strategic Architecture Design
- Workflow Consultation and Strategy
- Best Practices Implementation Guidance
- Custom End User Training
- Change Management and Business
 Transformation Guidance

Add-on Service Hours can be purchased to support the following:

- Additional Team Workflow
 Consultations
- Change Management Assistance and Program
- Admin/End User Private Instructor
 Led Trainings
- Additional Prioritized and Scoped Engagements

Hours

| List Price | \$10,000 | \$23,000 | \$3,000 |
|------------------------------|--|--|---|
| Plan Eligibility | Professional and Enterprise Plans Onboarding Required above \$25K ARR Plans | Professional and Enterprise Plans Onboarding Required above \$75K ARR Plans | Existing Customers on Professional and Enterprise Sold in Packs of 8 Hours |
| Custom Technical Services | Connect with us to explore custom integrations, automations, and functionality through a tailored, bespoke engagement with a technical Front expert. | | Pricing Priced on scope |

60 hours

CLIENT TESTIMONIALS

"I was able to launch Front to our first 250 users in just three weeks. Front's approach to service, especially their support team, has been key to our growth without needing additional headcount. I can't overstate the value of that team."

- Uber Freight 1200+ user

1200+ user deployment





"Change management is always critical but our TPM helped a lot with knowledge and material. Our set-up seems to be more advanced and challenging in comparison with other companies, but our dedicated Front team is always on top supporting us. It was clearly structured, we had regular check-ins and exchanges, our TPM was always reachable and supportive and had great knowledge. Overall it was a great onboarding experience we had thanks to your team."

"Your service level has been exceptional! Your presentations were excellent and your follow-up is phenomenal. In my 40+ years in the IT industry, I have never experienced a migration that has gone so smoothly. I truly appreciate all your help."

- Transportation Company 200+ use

200+ users deployment

- Travel Company 100+ users deployment

REVIEW CASE STUDIES

<u>Uber Freight replies to emails 50% faster and</u> boosts response quality with Front

<u>With a +97% CSAT, Reed & Mackay go the extra</u> mile with Front

TRUSTED BY 9,000 GLOBAL BUSINESSES TO DELIVER EXCEPTIONAL SERVICE





Contact us at sales@front.com or visit us at Front.com

